



# Documoto OEM Referral Rewards Program

*Earn Big. Give Back. Grow the Documoto Community.*

**Help us connect with OEMs, manufacturers, and suppliers who could benefit from Documoto - and get rewarded for it!**

## How It Works

- **Refer a Qualified Lead:** Share a connection at a manufacturer or supplier who:
  - Manufactures assemblies or equipment
  - Maintains BOMs (bill of materials)
  - Uses associated CAD models or 2D drawings in their workflows
  - Creates, maintains and distributes aftermarket support content like PDFs, videos, etc.
- **Get Rewarded for a Demo**
  - When your referral **books a qualified demo**, you receive a **\$750 professional services credit** – no strings attached.
- **Earn Bigger Rewards When They Subscribe**
  - When your referral **closes and subscribes to Documoto**, you get:
    - **A \$300 gift card to a restaurant of your choosing**
    - **AND**
    - **\$4,500 off your next invoice, OR**
    - **\$4,500 in Professional Services credits**

## Stack Your Savings!

There's no limit to how many referrals you can submit. Keep the rewards coming and reduce your Documoto costs, fund future projects, or give back to a cause you care about.



### Prefer an alternative reward?

We offer gift cards and charitable donations in lieu of subscription and professional services savings – just let us know your preference.

## HOW TO SUBMIT A REFERRAL

**Ready to refer? Here's how to get started:**



- **Step 1: Make the Introduction** – Reach out to the company and introduce them to Documoto. Let them know Documoto can simplify publishing, improve parts lookup and support revenue growth.
- **Step 2: Connect Us** – Once they're interested, introduce them to your Documoto CSM via email, including the appropriate contact from their team. This ensures a seamless introduction.
- **Step 3: Earn Rewards** – If your referral books a demo, you'll receive your \$750 professional services credit. If they subscribe, you'll unlock invoice credits or rewards!

## NEED HELP GETTING STARTED?

Your CSM can provide messaging to make the conversation easy.

Not sure who to contact?

Email [clientservices@documoto.com](mailto:clientservices@documoto.com), and we'll assist!

**Start earning today—your network could be worth thousands!**